



2017



Supply Management Forum

“Procurement in the 21st Century”

Friday, March 24, 2017

*Peretsman Scully Hall and Princeton
Neuroscience Institute
Princeton, New Jersey 08544*

Agenda



8 a.m. – Registration & Continental Breakfast

8:30 a.m. – Welcome: *Michael Karl, CPSM, Princeton University*

Opening Remarks: *Preeti Kaur, Vice President Business Development, ISM-New Jersey*

Session 1:

Delivering strong value in a category when you are not the expert - *Ansa Yiadom, Senior Director of Professional Services Procurement, Pfizer*

Session 2 - 10:00 a.m.

Procurement Finance: Transparency and control to next level of relationship - *Qiuping Zhang, Business Consultant and Adjunct Professor, Fairleigh Dickinson University*

11:45 a.m.– 12:45 p.m. – Networking Lunch

Session 3 - 1:00 p.m.

Emerging Professional Panel Discussion - Where are they now & how did they get there?

Are you interested in a Procurement career and want to know how to kickoff? This forum is for emerging professionals consisting of industry leaders discussing their experiences from Student to Management. This interactive discussion

will cover topics such as Networking, Coaching/Mentoring, Leadership, Education and Certifications....

All your questions regarding starting or enhancing your current procurement career can be answered here. Please join this exciting panel for emerging professionals

Panelists:

- Andrew George, Global Category Manager, Teva Pharmaceuticals
- Tamra Pawloski, Vice President, Global IT Vendor Management- Software and Compliance, Chubb
- Elizabeth Rivett, Spend Optimization Strategy & Portfolio Management (PMO) Lead, Johnson & Johnson

2:30 p.m.

Contract Management - *Martin Carrara, JD, C.P.M, Senior Legal Counsel, Pfizer*

This session will focus on defining the terminology; managing risk; purpose of the contract; contract terms and how they work together; and negotiation strategies.

3:30 p.m. – Closing Remarks: *Preeti Kaur, Vice President Business Development, ISM-NJ*

6 Continuing Education Hours Awarded

*ISM-NJ reserves the right to substitute speakers as necessary



Our Speakers



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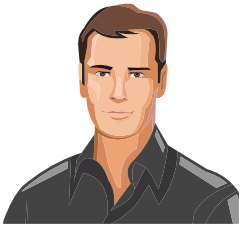


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Our Panelists



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Tamra Pawloski is vice president for IT vendor management for software and compliance for Chubb Insured in Warren, New Jersey. She was asked to take a new role and function within the business, ensuring software compliance and proactively managing licenses and vendor relationships.

She has been tasked with a departmental roadmap, building advocacy and support from all CIOs and collaborating with vendors and partners on change management related to the recent company acquisition. Establishing audit intake processes, workflows and policies. Tamra also insures that best practices are shared between Chubb's domestic and international operations. Tamra has been responsible for developing and leading all aspects of global sourcing, commodity management, negotiation and contracting across multiple industries including professional services and technology. Tamra has more than 20 years of experience in team leadership, training, operations, accounting and financial management, program management and more. Prior to joining Chubb, Tamra served as a senior procurement manager at Avaya and director of procurement at Telcordia Technologies. Currently, Tamra serves on the Board of Directors as the President of ISM- NJ, a nonprofit organization.



Registration Information



ANJ – New Jersey Supply Management Forum March 24, 2017

Registration deadline March 21, 2017

Registration Fees:

Register by 3/24/2017

ANJ Members \$150

Student Members \$25

Unemployed \$25

Non-Members \$200

Teams of 3 or more \$125

Corporate Sponsorship: Includes 2 admissions, company logo on website, program and marketing materials \$350

Cancellation Policy: All cancellations must be received in writing by March 24, 2017. There will be no refunds after March 24, 2017. ANJ refunds will be limited to the program fee. ANJ reserves the right to substitute speakers when necessary.

REGISTRATION FORM

Please register me for the ANJ Supply Management Forum 2017

Name: _____ Title: _____

Company: _____ Phone: _____

Address: _____ Fax: _____

City: _____ State: _____ Zip: _____

E-Mail: _____

ANJ ID#: _____

ANJ Member Student/Unemployed Non-Member Team

Method of Payment:

Check enclosed P.O. Number

Visa MasterCard American Express Discover

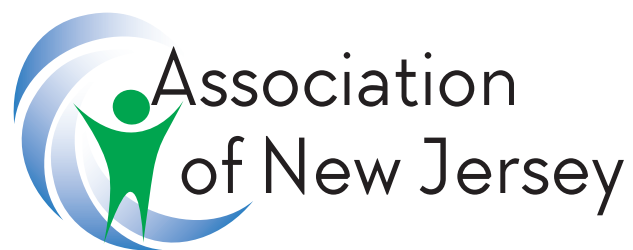
Credit Card # _____ Expiration Date _____

Cardholders Name (print) _____ Amount to be charged \$ _____

Please photocopy this form for additional registrations as needed – **Registration deadline March 24, 2017**

[CLICK HERE TO SUBMIT FORM BY E-MAIL](#)

[CLICK HERE TO CLEAR FORM](#)



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